

BEVERLY EAVES PERDUE
GOVERNOR



STATE OF NORTH CAROLINA
OFFICE OF THE GOVERNOR
20301 MAIL SERVICE CENTER • RALEIGH, NC 27699-0301

August 11, 2010
Contact: Justin Guillory
Office: (919) 733-5612

Gov. Perdue Announces Winston-Salem Company Received Two Contracts Based on New State Preference for N.C. Businesses

Raleigh—Gov. Bev Perdue today announced that Jackson's Music of Winston-Salem has been awarded two state contracts thanks to the new preference for in-state businesses. Jackson's Music price-matched a bid worth \$18,484 for musical instruments. The company's original bid was only \$124 behind a company from New York.

In February, Gov. Perdue signed Executive Order No. 50 that directed the Department of Administration to develop price-matching procedures for North Carolina resident bidders on state contracts for the purchase of goods. Qualified North Carolina companies whose bid price is within 5% or \$10,000 of the lowest bid, whichever is less, are given the opportunity to match the price of an out-of-state low bidder and be awarded contracts with the State of North Carolina.

"It's critical that we do everything we can to support our home-grown businesses. North Carolina businesses employ our friends, our neighbors and our family members. They grow here, they stay here and they create jobs here," said Perdue. "The preference for in-state businesses will save jobs and help North Carolina businesses grow and create new jobs."

###